



Everyday Planned Giving LLC

Crafting the Case Statement

| 1. What is unique about your organization? |
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| 2. What have you done successfully? |
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| 3. What are your challenges? |
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| 4. What are the organization's financial goals within the next 10 years? Describe the goals and objectives with corresponding projected funds necessary. |
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| 5. Why does your organization need a legacy program? What will happen with (or without) one? |
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| 6. Tell a story about a typical donor. |
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| 7. What can your donors do to help your future goals? |
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